Leading market positions and attractive growth drivers

Leading banners and c.£160bn attractive markets

UK & Ireland





#1(1)

France



castorama-

#1 (2)

#2

Poland

castorama -#1

Distinctive competitive advantages 'Powered by Kingfisher'

> Diverse banner formats

Own exclusive brands

Leading digital ecosystem

Scale and sourcing

Medium-term financial priorities

Strategic growth drivers delivering share gains

Trade

E-commerce and marketplace

Retail media

Building on our different banners

Sales to grow ahead of our markets

Adjusted PBT to grow ahead of sales

Strong FCF generation

(1) #1 in light trade market in UK & Ireland

Key messages – H1 25/26



Strategic growth initiatives driving market share gains

Trade sales: +12%

E-commerce sales: +11%

Rapidly scaling retail media income

Building on our different banners: space contribution **c.O.7%pts**⁽¹⁾

Healthy growth indicators

Volume and transaction led growth

Improving core category trend

3rd quarter of underlying growth in big-ticket and positive order book

Improving sequential trends in France and Poland

Upgrading FY 25/26 guidance



Adjusted PBT: Upper end of £480m to £540m



Free cash flow: f480m to f520m



Accelerating share buyback



Delivering on financial priorities - H1 25/26



Sales growing ahead of our markets

Total Sales(1)

£6.8bn (+0.9%)

Underlying⁽³⁾ LFL Sales +1.9%

Adjusted PBT growing ahead of sales

Adjusted PBT⁽²⁾

£368m (+10.2%)

Adjusted EPS 15.3p (+16.5%)

Strong FCF generation

Free cash flow

£478m (+13.5%)

Net leverage⁽⁴⁾

1.3x (H1 24/25: 1.5x)

Notes

- (1) Total sales of £6,811m. Variance in constant currency
- (2) Before adjusting items (pre-tax)
- (3) 'Underlying LFL' adjusted for leap year and calendar impacts (-0.6% in H1 25/26)
- (3) Officerlying LFL adjusted for leap year and calerioal impacts (=0.6% iii HT 25/26)
 (4) Net debt / Adjusted EBITDA. Net debt includes £2,255m of lease liabilities (H1 24/25: £2,324m), including £2m of lease liabilities held for sale (H1 24/25: £nil)

