



2013/14



Screwfix.com reached **1.5 million** unique visitors in Q4



Mobile visitors to Screwfix.com are up to **300,000** per week



Screwfix opened **60** new stores bringing the total store network to **335**.



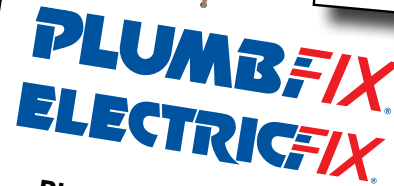
Over **340,000** customers shop with us each and every week



Screwfix created a total of **900** jobs throughout 2013 in both stores and head office



The Screwfix Foundation raised over **£102,000** last year



Plumbfix and Electricfix saw an increase of **30%** in sales compared to last year



Our online forum for tradesmen now has over **100,000** members with over **1.2 million** posts and over **130,000** discussions

Trousers accounted for almost **16%** of total safety & workwear sales in 2013. Best selling style by volume was Beagle, **80,785** units sold



Sales of our Site workwear brand grew from **£3 million** in 2012 to **£10 million** in 2013. Over **22%** of workwear sales in 2013 were Site products



Water pump sales increased by **143%** in January 2014 vs January 2013 due to the wettest January ever recorded



Screwfix now has over **91,000** Facebook fans and **19,700** followers on Twitter



Screwfix now has **4** stores in Northern Ireland

CLICK & COLLECT



Click & Collect now accounts for **56%** of orders placed on the main website and **75%** of orders placed on the mobile site