

As the weather turned, homeowners battened down the hatches and turned to indoor jobs

October's high winds brought storming sales the week after the storms.

Fence Panels +41%
Water Pumps +63%



Meanwhile indoors...
Our customers are getting braver with wallpaper, conversational/quirky papers +76%

Our best selling cushion was the Taquara Chenille Owl Cushion.



Building and Tradepoint are showing constructive signs:

Ladders +15%
Constructional Insulation +47%
Sales of heavy bulk materials to our regional delivery hubs +109%
Bagged Multifinish Plaster sales +9%



Laminate Flooring +32%
Real engineered wood flooring +132%
Sales of Solid Wood Flooring +26%, Vinyl +22% and Vinyl Tiles +32%



What's Hot This Christmas?
300,000 trees have been harvested for Christmas this year. One in five homes will be lighting up the exterior of their home.



What's hot in the kitchen?
Softer and warmer than white yet just as fresh and clean, this soft grey gloss style contrasts well with dark worktops.



Product highlights for the period 13 weeks to 2 November.



You can do it